

SOCIETY FOR CREATIVE ANACHRONISM, INC
EXECUTIVE SUMMARY - TREND
January 2021 through May 2021
Unaudited books

	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	2020 Budget to Date	2020 Projected EOY *1	2021 Budget	2021 Actual	2021 Budget to Date	2021 Projected EOY *1	Changes/Variance
Total Revenues (all sources)	\$ 1,187,844	\$ 1,162,232	\$ 1,169,308	\$ 1,200,140	\$ 895,704	\$ 1,173,682	\$ 895,704	\$ 593,050	\$ 321,300	\$ 190,355	\$ 767,783	Membership budget is based off of receiving half the revenue as in the previous year. Actual amount is showing more like two-thirds of the previous budget. Subscription revenue is still strong.
Board-related expenses	\$ (68,184)	\$ (85,038)	\$ (72,695)	\$ (70,500)	\$ (22,720)	\$ (70,500)	\$ (11,375)	\$ (500)	\$ (79)	\$ (125)	\$ (189)	Having online meetings has reduced this expense to \$0.
Salaries, Stipends & Officer costs	\$ (250,834)	\$ (295,530)	\$ (310,175)	\$ (378,449)	\$ (353,669)	\$ (377,999)	\$ (312,669)	\$ (333,354)	\$ (124,900)	\$ (137,024)	\$ (299,761)	Some officers have not requested their monthly stipends and there is an overall decrease in actual salaries to what was budgeted.
Corporate office expenses	\$ (231,702)	\$ (214,692)	\$ (260,708)	\$ (234,202)	\$ (244,575)	\$ (274,036)	\$ (244,575)	\$ (217,436)	\$ (83,343)	\$ (90,515)	\$ (200,023)	No major variances in this area.
Professional services	\$ (239,328)	\$ (150,045)	\$ (217,517)	\$ (200,400)	\$ (249,884)	\$ (200,501)	\$ (249,884)	\$ (180,800)	\$ (67,272)	\$ (56,167)	\$ (161,452)	Differences can occur due to when expenses occur versus the month they were budgeted.
Insurance	\$ (187,017)	\$ (180,234)	\$ (182,042)	\$ (188,272)	\$ (174,028)	\$ (188,272)	\$ (175,204)	\$ (144,495)	\$ (62,112)	\$ (62,717)	\$ (153,115)	
Publications expense & Stock Clerk expen	\$ (93,515)	\$ (78,049)	\$ (85,223)	\$ (104,996)	\$ (60,988)	\$ (104,975)	\$ (60,988)	\$ (107,210)	\$ (61,033)	\$ (36,547)	\$ (146,479)	Variance for this area is always subjected to when publications are actually published and mailed out.
Other Income/expense	\$ 68,487	\$ (137,063)	\$ 149,712	\$ 70,150	\$ (1,165)	\$ 75,150	\$ (1,165)	\$ 78,150	\$ 39,383	\$ (51,229)	\$ 94,520	Have not received the quarterly statement yet for the investments.
Net Income/Loss	\$ 185,752	\$ 21,582	\$ 190,661	\$ 93,471	\$ (211,325)	\$ 32,549	\$ (160,156)	\$ (312,594)	\$ (38,056)	\$ (243,968)	\$ (98,717)	

- NOTES 1. Projected End of Year is based on the average for the months entered into report and then multiplied by 12. Some amounts can be skewed due to abnormal revenue stream for 2020
Includes all membership revenue, affiliation fees, publication subscription revenue, donations, etc.
2. Office expenses include: rent, utilities, telephone, maintenance contracts, credit card fees, printing, postage
3. Professional fees include: bookkeeper, Outside CPA firm, yearly audit, legal services
4. Other income/expense: Investments, Capital projects

SOCIETY FOR CREATIVE ANACHRONISM, INC
EXECUTIVE SUMMARY - VARIANCE
January 2021 through May 2021
Unaudited books

	2020 Actual	2020 Budget	(Unfav)/fav Variance	% Variance	Comments
Total Revenues (all sources)	\$ 321,300	\$ 190,355	\$ 130,944	40.75%	Membership budget is based off of receiving half the revenue as in the previous year. Actual amount is showing more like two-thirds of the previous budget. Subscription revenue is still strong.
Board-related expenses	\$ (79)	\$ (125)	\$ 46	-58.34%	Having online meetings has reduced this expense to \$0.
Salaries, Stipends & Officer costs	\$ (124,900)	\$ (137,024)	\$ 12,124	-9.71%	Some officers have not requested their monthly stipends and there is an overall decrease in actual salaries to what was budgeted.
Corporate office expenses	\$ (83,343)	\$ (90,515)	\$ 7,172	-8.61%	No major variances in this area.
Professional services	\$ (67,272)	\$ (56,167)	\$ (11,105)	16.51%	Differences can occur due to when expenses occur versus the month they were budgeted.
Insurance	\$ (62,112)	\$ (62,717)	\$ 604	-0.97%	\$ -
Publications expense	\$ (61,033)	\$ (36,547)	\$ (24,486)	40.12%	Variance for this area is always subjected to when publications are actually published and mailed out.
Other Income/expense	\$ 39,383	\$ (51,229)	\$ 90,612	230.08%	Have not received the quarterly statement yet for the investments.
NET Income/Loss	\$ (38,056.34)	\$ (243,968.31)	\$ 205,911.97	-541.07%	

Monthly renewals/new memberships

Membership sales summary	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Total
Sustaining/Intl Members	655	439	692	494	520	734							3534
Family Members	339	241	375	258	288	417							1918
Associate Members	172	114	143	143	141	190							903
TI	49	39	68	43	41	50							290
CA	46	41	71	50	39	43							290
Board Proceedings	2	2	4	3	6	3							20
Printed Kingdom Newsletters	36	33	51	37	44	50							251