

SOCIETY FOR CREATIVE ANACHRONISM, INC
EXECUTIVE SUMMARY - TREND
January 2019 through December 2019
Unaudited books

	2014 Actual	2015 Actual	2016 Actual	2017 Budget	2017 Actual	2018 Budget	2018 Actual	2018 Budget to Date	2018 Projected EOY	2019 Budget	2019 Actual	2019 Budget to Date	2019 Projected EOY	Changes/Variance
Total Revenues (all sources)	\$ 1,186,285	\$ 1,049,570	\$ 1,229,655	\$ 1,019,824	\$ 1,187,844	\$ 1,236,560	\$ 1,162,232	\$ 1,204,559	\$ 1,162,232	\$ 1,203,965	\$ 1,152,744	\$ 1,177,465	\$ 1,152,744	Membership budget includes estimated amounts for publications revenue which is now separated out.
Board-related expenses	\$ (87,081)	\$ (72,349)	\$ (60,079)	\$ (86,474)	\$ (68,184)	\$ (74,500)	\$ (85,038)	\$ (74,500)	\$ (85,038)	\$ (68,500)	\$ (72,695)	\$ (68,500)	\$ (72,695)	Close to budget. BoD has added additional Corporate officers which receive stipends.
Salaries, Stipends & Officer costs	\$ (255,855)	\$ (221,428)	\$ (277,954)	\$ (257,163)	\$ (250,834)	\$ (306,367)	\$ (295,530)	\$ (305,700)	\$ (293,280)	\$ (319,159)	\$ (308,175)	\$ (313,184)	\$ (305,175)	Some corporate officers have not requested payment of their stipends.
Corporate office expenses	\$ (264,483)	\$ (269,790)	\$ (214,551)	\$ (297,446)	\$ (231,702)	\$ (234,980)	\$ (214,692)	\$ (237,480)	\$ (214,692)	\$ (233,400)	\$ (260,127)	\$ (233,400)	\$ (260,127)	Spike in Inventory variance adjustment
Professional services	\$ (172,474)	\$ (204,092)	\$ (219,541)	\$ (242,869)	\$ (239,328)	\$ (174,200)	\$ (150,045)	\$ (174,200)	\$ (150,045)	\$ (186,900)	\$ (212,183)	\$ (186,900)	\$ (212,183)	Increase in audit costs
Insurance	\$ (169,206)	\$ (178,449)	\$ (179,132)	\$ (216,947)	\$ (187,017)	\$ (182,865)	\$ (180,234)	\$ (182,865)	\$ (180,234)	\$ (225,823)	\$ (180,842)	\$ (225,790)	\$ (180,842)	
Publications expense	\$ (125,810)	\$ (108,776)	\$ (99,717)	\$ (99,820)	\$ (93,515)	\$ (101,100)	\$ (78,049)	\$ (99,303)	\$ (78,049)	\$ (101,700)	\$ (85,223)	\$ (101,700)	\$ (85,223)	
Other Income/expense	\$ (1,094)	\$ 15,133	\$ 22,099	\$ 7,280	\$ 68,487	\$ 26,550	\$ (137,063)	\$ 29,267	\$ (137,063)	\$ 26,650	\$ 134,847	\$ 26,650	\$ 134,847	Very conservative on the amount of gain on investments. Actually doing well as a whole.
Net Income/Loss	\$ 110,282	\$ 9,820	\$ 200,781	\$ (173,616)	\$ 185,752	\$ 189,098	\$ 21,582	\$ 159,778	\$ 23,832	\$ 95,134	\$ 168,347	\$ 74,641	\$ 171,347	

EXECUTIVE SUMMARY - VARIANCE
January 2019 through December 2019

			(Unfav)/fav		
	2019 Actual	2019 Budget	Variance	% Variance	Comments
Total Revenues (all sources)	\$ 1,152,744	\$ 1,177,465	\$ (24,721)	-2.14%	
Board-related expenses	\$ (72,695)	\$ (68,500)	\$ (4,195)	5.77%	
Salaries, Stipends & Officer costs	\$ (308,175)	\$ (313,184)	\$ 5,009	-1.63%	
Corporate office expenses	\$ (260,127)	\$ (233,400)	\$ (26,727)	10.27%	Spike in inventory variance adjustment
Professional services	\$ (212,183)	\$ (186,900)	\$ (25,283)	11.92%	Increase in annual audit - worth the increase
Insurance	\$ (180,842)	\$ (225,790)	\$ 44,948	-24.85%	Less Certificates of Insurance purchased from groups this year than what was budgeted. Some insurance costs were more and some less than were budgeted.
Publications expense	\$ (85,223)	\$ (101,700)	\$ 16,477	-19.33%	Dependent on when actually published
Other Income/expense	\$ 134,847	\$ 26,650	\$ 108,197	80.24%	Investments are doing very well!
NET Income/Loss	\$ 168,346.79	\$ 74,641.44	\$ 93,705.35	55.66%	Due to investments we have definitely surpassed the Net income that was budgeted.

Monthly renewals/new memberships

Membership sales summary	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Total
Sustaining/Intl Members	834	853	837	807	910	960	829	762	936	873	600	643	9844
Family Members	479	464	475	470	551	558	491	439	541	509	353	370	5700
Associate Members	253	281	273	303	319	365	281	287	289	276	193	182	3302
TI	63	71	70	62	53	79	42	66	66	59	57	57	745
CA	61	62	72	63	59	67	47	68	80	63	48	51	741
Board Proceedings	3	3	5	7	4	3	1	7	6	5	1	8	53
Printed Kingdom Newsletters	47	39	51	66	45	56	42	48	58	57	34	41	584